

SALE & LEASEBACK

RELEASE CASH FROM YOUR FLEET

HOW DO I BENEFIT?

Managing a fleet of cars and specialist vehicles exclusively in-house has never really added up. And with the requirement to consider an ever increasing number of variables including budget constraints, long-term efficiency gains, environmental sustainability, multiple procurement frameworks and employee and public safety, a lack of outside expertise makes less sense today than it's ever done.

Effectively an Operating Lease, Contract Hire offers contracts for 24 to 60 month periods comprising fixed monthly rentals calculated on the length of time the vehicle will be used and its estimated annual mileage.

It is ideal for public sector organisations with medium to large-sized fleets looking for greater efficiency, predictable costs, reduced risk, simplified administration, and the ability to meet service and environmental obligations within squeezed budgets.

WHY LEASEPLAN?

We are one of the World's leading providers of fleet management services, winning numerous accolades including awards for our outstanding customer service and environmental excellence. We're successful because we recognise that each customer is different (and the public sector is very different from the private sector)... so the 'one size fits all' approach adopted by many in our industry simply doesn't work. Our objective is to understand your organisation and its unique requirements – and to adjust our products and services to meet them. And as your needs evolve, so we will continue to fine tune what we do to maintain a perfect fit... and a lasting partnership.

It's a commitment that lets you focus your undivided attention on your core activities.

A commitment that tells you that it's easier to LeasePlan.

KEY FEATURES

- LeasePlan can purchase your vehicles regardless of whether you own them or they are on finance
- Passenger cars, light commercial vehicles and specialist vehicles can be sold to us and leased back to you, providing additional budget you can use for what you really need
- Leaseback from LeasePlan is available through approved public sector procurement frameworks, so there's no need to go through a tender process to find a leasing company to purchase your fleet and lease it back to you.
- Once the purchase transaction has been completed, all vehicles are registered to LeasePlan, reducing your administrative burden and eliminating risk on residual values
- Fixed monthly rentals are provided based on contract duration and estimated annual mileage, making it easy for you to control your budget
- We can be flexible on how the financial details are structured depending on your specific requirements and budget periods
- When the deal has been finalised, the value of the vehicles moves off your balance sheet, which can improve important financial ratios like gearing
- We provide a dedicated implementation manager to look after the transition and an account manager to work with you to deliver savings into the future
- Contract extensions and early terminations are possible to give the flexibility you need to deal with the unexpected
- We provide reporting to show actual versus planned mileage for each vehicle and make appropriate updates to vehicle schedules
- Accident management is available to keep your drivers on the road in the event of any mishaps and to reduce downtime
- A relief vehicle can be built into the contract, for use in the event of accident, breakdown or theft
- If you need help with the insurance, this can be provided via a third party and is accounted for outside of the contract. Cover can include GAP, CPI and motor insurance

